

2020 Revenue  
\$4,916,000

2020 EBITDA  
\$1,665,000

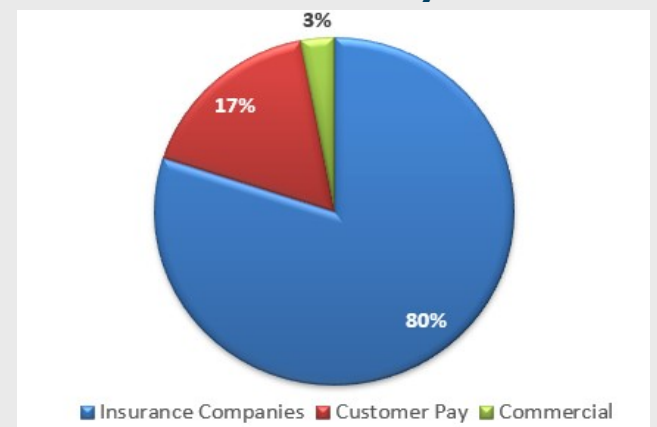
## BUSINESS HIGHLIGHTS

The Company specializes in both insurance claim related and non-claim related repairs due to an accident. The Company provides quality auto body collision and paint repair services by a team of automotive specialists who are dedicated to complete client satisfaction.

The Company has approximately 17,500 sq. ft. of space in its body shops located in highly visible/high-traffic areas of the city. The Company differentiates itself by having multiple locations, lifetime warranty on repairs, working with all insurance companies and having I-Car certified technicians.



## Customer Pay Mix



## COMPANY STATS

Over 26 yrs of operations

23 FT & 5 PT employees

Debt-Free

## LOCAL LABOR PRICING

Body Work	\$64/hr
Painting	\$64/hr
Mechanical	\$100/hr
Framing	\$85/hr
Paint Supplies	\$44/hr

## INVESTMENT APPEAL

- **Excellent Reputation** - The Company has hundreds of reviews and excellent ratings across all of its social platforms. In addition to the highest quality of work performed, clients rave about free detailing on all repaired vehicles, constant communication, rental car program, shuttle service, and stress-free insurance claim process.
- **Highly Profitable** - The Company has maintained extremely high profitability margins with average gross profit margins of nearly 50%, and average EBITDA margins over 30% over the historical period.
- **Business Development Strategy** - The Company continues to utilize TV, radio, SEO, Yellow Pages, sponsorships, and social media platforms in a coordinated complete marketing strategy, to significantly grow its market exposure, and has started reaping the results of its efforts.
- **Outstanding Growth Opportunities** - Given the Company's reputation and expected demand growth, the Company can open new locations and add capacity in its current locations to increase its footprint and market share.

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